Your Priorities What's most important to you?

Your Current Situation		Your Work/Business		Your Money Concerns		
	Income & Expenses		Change Careers/Job		Choose Better Solutions/Products	
	Assets & Debt		Upgrade Career Potential		Reduce Fees	
_	Savings Strategies – Increase Savings Create or Update Financial Plan		Start/Buy a Business		Simplify/Consolidate Accounts	
			Provide for Business Succession		Reduce Market Ups and Downs	
			Take a Sabbatical	☐ Improve Understanding of		
Your Future Situation			Protect Ability to Generate		Money Issues/Markets	
10			Income		Increase Long-Term Returns	
	Determine Income Required in Retirement				Determine Appropriate Risk for Your Needs	
	Strategy for Income Replacement	Yo	our Home & Property			
	Protect against Long-Term or		Pay Down Mortgage	Yo	our Legacy	
C	Critical Illness		Sell Home and Downsize/Rent		Donate to Charities of	
	Understand Your Pension Choices		Purchase a Home		Importance	
V F!L-			Renovate Home		Set up Donor Advised Funds	
	our Family		Purchase Vacation Property		Pass on Assets to Heirs	
	Protect Loved Ones from Death or Illness		Purchase Income Property		Pass on Assets with Less Tax	
	Provide Assistance for Children's				Discuss Estate with Family	
	or Grandchildren's Education	Yo	ur Recreation		Members	
	Assist Parents / Children		Fund Annual Vacation		Organize Estate Information	
	Update Wills and Powers of		Save For a Dream Trip	Ot	ther Goals or Concerns	
	Attorney		Fund Hobbies			
	Educate Family on Money Issues			_		
		٧a	our Tax Situation			
		10				
			Pay Less Tax			
			Choose Tax-Efficient Money Solutions			

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